



HWM-Water Ltd
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Internal Technical Sales Engineer

About Us

HWM is a leading manufacturer of utility monitoring solutions developed to save customers water, energy, time and money. Our services include the design and manufacture of telemetry equipment, along with installation and data delivery expertise. We have over 30 years' experience delivering services to the water, wastewater and gas sectors.

Role & Responsibilities

- 2nd line pre-sales technical support after office based and remote field sales personnel
- Pre-sales support to customers and international distributors
- Produce technical literature and content for tender submissions
- Provide training and presentations to visiting customers
- Field visits, where necessary, to support the above activities
- Liaise with engineering and production departments to resolve issues

Qualifications, Skills and Experience

- Degree in Electronics or relevant technical discipline
- Highly computer literate
- Experience of supporting technical products in a business to business environment

Qualifications, Skills and Experience

- Proactive and ready to enthusiastically embrace change
- Manage workload and cope with dynamically changing priorities
- Team player, able to work with different groups, both internally and externally
- Motivated self-starter, able to work under own initiative
- Organised, focussed and driven to achieve results within set timescales
- Excellent communication skills
- Interest in water management and IoT

How to Apply

To apply for this vacancy please send an up to CV, along with a covering letter to hr@hwm-water.com.